



# The WA Chinese Chamber of Commerce invites you to join us...



Please fill in this form and fax to (08) 9481 8288 or fill in the form at our website [www.waccc.com.au](http://www.waccc.com.au)

I would like to join the Western Australian Chinese Chamber of Commerce Inc.

Organisation : \_\_\_\_\_

Represented by : \_\_\_\_\_

Position : \_\_\_\_\_

Website : \_\_\_\_\_

Postal address : \_\_\_\_\_

Telephone : \_\_\_\_\_ Facsimile : \_\_\_\_\_

Email : \_\_\_\_\_

Industry : \_\_\_\_\_

Brief description of company's activities :  
\_\_\_\_\_

Reason for joining the Chamber:

- New business networking       Increasing business profile  
 Business opportunity       Trade Missions  
 Other

Please indicate who introduced you to the Chamber:  
\_\_\_\_\_

Your investment	Entrance Fee	Annual
<input type="checkbox"/> Individual/Sole Trader	\$110.00	\$165.00
<input type="checkbox"/> Corporate Membership	\$110.00	\$220.00
<input type="checkbox"/> Young Member < 30	–	\$82.50
<input type="checkbox"/> Student Member	–	\$33.00

All fees are GST inclusive

I hereby enclose a cheque for \$ \_\_\_\_\_, being for annual subscription;

OR  Please debit my credit card account

Name of Cardholder : \_\_\_\_\_

Credit Card Type : \_\_\_\_\_

(VISA/MasterCard/Amex & Diners are accepted)

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Expiry Date : \_\_\_\_\_ Amount : \$ \_\_\_\_\_

A tax receipt will be forwarded to you.

Signed : \_\_\_\_\_ Date : \_\_\_\_\_

\* Entrance Fee waived until further notice.

The Western Australian Chinese Chamber of Commerce Inc. (WACCC) was established in 1987 to bring together business people interested in advancing trade links with Asia.

The Chamber's primary mission was to promote the activities of the WA Chinese Community in all matters relating to business, trade, commerce and industry.

Today, the WACCC is dedicated to developing increased trade, investment and business activities by assisting Western Australian and Chinese companies, professionals and the general public to better understand the business environment and cultural traditions relevant to successfully doing business in Australia and Asia.

We assist both Western Australian and Chinese companies in locating business partners and provide important governmental and business introductions for organizations of all sizes.

**Activities include :**

- Seminars, Workshops & Conferences
- Trade Missions
- Executive & Diplomatic Briefings and
- Guanxi (networking) meetings

Our membership includes organisations doing business in or with China, Malaysia, Singapore, Vietnam, Taiwan, Indonesia, India, Hong Kong, Korea, Thailand, Philippines and Brunei.

**As the voice of the Chinese business community, the WACCC is recognised as one of the most professional business networking organisations in WA. We invite you to join us.**

Guanxi, the power of networking, should never be underestimated. The importance of guanxi is similar to a bamboo grove. To grow the bamboo, first you must plant the seeds and nurture them. Below the ground, the root network establishes itself making the foundations strong and firm for the bamboo shoots to grow towards the sun. An established grove is almost impossible to destroy because of its powerful interlocking root system. The power of Guanxi, is being part of a well-connected network where you can grow through the support and strength of our network members.